



Best Business Impact Through Analytics

Description:

This award is for analytics performed on data (big/limited, structured/semi-structured/unstructured) that resulted in a demonstrable business impact for a client.

The key requirements are:

- 1. The analytics techniques used (what, why and how);
- 2. The tangible business impact it made. The project should have been concluded between Dec 2021 and Dec 2022.

Evaluation Criteria:

Overall:

- 1. Presentation quality written entry form and face-to-face presentation, Finesse, clarity and brevity
- 2. Differentiation originality and freshness of analytical thinking

Award Specific

- 1. Complexity of the challenge
- 2. Innovativeness of the solution
- 3. Robustness of the technique(s) deployed
- 4. Final impact attributable to analytics on the Business.

Who can apply:

Research Agencies, Analytics companies, Research based consulting organisations, Client organisations - private sector, Client organisations including Government Departments, PSUs, NGOs, Panel Management Companies, Technology Companies



Entry submission form sample

Question: Summary of your case and resulting business impact.

Type: Text

Character Limit: 1000

Image: Yes , Website Link: Yes

Question: Background: Brief description of the business/marketing challenge, including relevant contextual

background

Type: Text

Character Limit: 1000

Image: Yes , Website Link: Yes

Question: Considerations/Approach. Indicative questions: 1. Description of the Data Set used (Source of

data, kind of data and size of data, if primary data how the data was collected). 2. Which analytic techniques were considered/attempted (If the techniques are proprietary, please provide a brief description which will provide the jury a sense of what was done without revealing any

confidential information)? 3. What was the inference from the analysis?

Type: Tex

Character Limit: 3000

Question: Outcome. Indicative questions: 1. What decisions and actions were taken as a result of the

analysis? 2. How was the business impact assessed, what criteria or metrics? 3. What was the final impact on the business (please provide numbers and source as substantiation)? 4. What, if any,

are the limitations of the technique?

Type: Text

Character Limit: 3000

Image: Yes , Website Link: Yes

Notes:

- 1. Text responses have a character limit and each question has a different limit. Please check it before preparing your answer.
- 2. **Image: Yes** means you can upload 1 image which will be included with your text response for the particular question. Only one image can be uploaded per question. Do not add text with very small font in the image.
- 3. **Website Link: Yes** means you can add 1 weblink/ YouTube video link which will be available to the jury to view when evaluating the entry
- 4. Sub-questions are indicative. Please only answer what strengthens your submission/ entry.